

# PRESS RELEASE



FOR IMMEDIATE RELEASE

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## ANSELL AND ONESOLUTION JOIN FORCES FOR EXPANDED SAFETY SOLUTIONS SERVICES

**January 18, 2018 - Iselin, NJ** - Ansell, a global leader in protection solutions, announces a partnership with OneSolution, the leading safety sales representative group in the United States, to enhance customer facing capabilities and support company expansion. This partnership provides a significantly expanded sales team to continue to support the safety solution needs of end users and distributor partners.

“Our partnership with OneSolution allows us to be even more accessible to our customers than ever before,” said Mark Nicholls, Chief Commercial Officer, Americas & Global Accounts. “Joining forces offers the unique opportunity to accelerate growth and increase our sales force to even better provide our expertise, robust product portfolio and innovative safety solutions to existing and potential customers and partners.”

OneSolution is a partnership between JDF Associates and Clark & Associates, two organizations that hold over 30 years of experience in selling hand and body protection solutions in industrial markets. OneSolution’s full national coverage will provide significant and immediate support to the existing Ansell sales team, which already services all major global markets.

“Our partnership with Ansell will increase the innovative hand and body protection solutions in our extensive safety solutions offering,” said Jeff Fordham, President of JDF Associates. “Together with Ansell, we look forward to continuing to help distributors do their job efficiently, effectively and most importantly, ensuring workers get home safe at the end of the day.”

OneSolution will be an extension and complimentary resource to the Ansell sales team in order to best meet the needs of businesses across the US in all key industrial verticals.

For more information on Ansell, call 800.800.0444 in the U.S. or visit [www.ansell.com](http://www.ansell.com), [Facebook](#), [Twitter](#), [LinkedIn](#) and [Instagram](#). In Canada, contact Ansell Customer Service at 800.363.8340. For more information on OneSolution, visit [www.onesolutionteam.com](http://www.onesolutionteam.com), [Facebook](#), [Twitter](#) or [Instagram](#).

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## **About Ansell**

Ansell is a world leader in providing superior health and safety protection solutions that enhance human well-being. The world's need for better protection never stops, so Ansell is constantly researching, developing and investing to manufacture and distribute cutting edge product innovation and technology, marketed under well-known brands that customers trust.

Operating in two main business segments, Industrial and Healthcare, Ansell is the market leader that continues to grow, employing 13,000 people worldwide. With operations in North America, Latin America/Caribbean, EMEA and Asia Pacific, customers in more than 100 countries around the world trust Ansell and its protection solutions.

Information on Ansell and its products can be found at [www.ansell.com](http://www.ansell.com). #AnsellProtects

**HyFlex®** **GAMMEX®** **AlphaTec®** **MICRO⊕FLEX®**

## **About OneSolution**

OneSolution, a partnership between JDF Associates and Clark & Associates, is a highly recognized and reputable sales, marketing, consulting and training organization providing representation to best-in-class manufacturers. Offering national coverage with over 30 years of experience in selling solutions to end user customers and distributor partners, we place a high value on our long and well-established relationships by providing cost-savings, productivity enhancements and compliance solutions. Our team of 75 experienced sales, marketing and operations professionals provide representation in the Industrial/MRO, Construction, Safety, Fire/Rescue, Utility, Food Processing and Welding channels.